



## Open Data, Design, & Development at the Office of Natural Resources Revenue

# Revisiting who uses ONRR.gov: refining personas

January 25, 2023

We've been through a few iterations of our personas for onrr.gov. We started with a [rough cut](#) based on the initial interviews we conducted with users. Then after a few rounds, we adjusted. Now that we've conducted several studies where we've noticed gaps in our personas, we decided to revisit them.

## Personas going in

We organized industry users by what they report, had one internal user type, one user who was exploring the site to learn about the Office of Natural Resources Revenue (ONRR), and one who was a resource owner. Here are the personas and scenarios we had.

### New reporter

- A new reporter comes to the site for the first time looking for how to get set up to start filing reports. They find a checklist of steps to take and the

forms they need to fill out to gain system access. They also find a training class to sign up for and some videos to watch to get started.

## **Production reporter**

- The reporter has an Oil & Gas Operations Report (OGOR) that is due next Friday and needs to file, so they go to [onrr.gov](http://onrr.gov) to file the report. They have a question about the report, so they look for the contact information of the production representative at ONRR to call them.
- The reporter needs to enter inventory adjustments to a past OGOR. They log onto the ONRR eCommerce portal to make these changes. The reporter refers to the production handbook to review how to report correctly.
- The reporter receives a data request or an order to report and looks for procedures to respond to the letter and look at handbooks, well assignment lists, and their reports in Data Warehouse to determine whether they reported correctly.

## **Royalty reporter/payor**

- The reporter has a Report of Sales and Royalty Remittance report (Form ONRR-2014) that is due next Friday and needs to file, so they go to [onrr.gov](http://onrr.gov) to file the report. They have a question about the report, so they look for the contact information of the royalty representative at ONRR to call them.
- The reporter needs to enter adjustments to a past Form ONRR-2014 for a different sales volume and sales value. They log onto the ONRR eCommerce portal to make these changes. The reporter refers to the reporting handbook and valuation guidance to review what the value should be and how to report correctly.

- A royalty reporter is looking for an Indian Major Portion Oil Price for last month, so they go to [onrr.gov](http://onrr.gov) to find a table. They need the most up-to-date price to calculate the royalty owed for the month.

## **Solids reporter/payor**

- The reporter has a Production and Royalty (P&R) report that is due next Friday and needs to file, so they go to [onrr.gov](http://onrr.gov) to file the report. They have a question about the report, so they look for the contact information of the royalty representative at ONRR to call them.
- The reporter needs to enter adjustments to a past P&R. They log onto the ONRR ecommerce portal to make these changes. The reporter refers to the reporting handbook to review how to report correctly.

## **ONRR customer service rep**

- An internal employee from the Reference and Reporting Management (RRM) Production Team would like to prepare and conduct training for first time reporters. They use [onrr.gov](http://onrr.gov) as a resource to guide reporters with instruction and other information.
- A royalty team member gets a question from an industry reporter about how to report. The royalty team member goes to [onrr.gov](http://onrr.gov) to find the answer and sends the reporter a link to the information.
- A compliance representative notices an issue when conducting a review and notifies the reporter. Reporter contacts the rep and asks questions. Rep points the reporter to [onrr.gov](http://onrr.gov) to information to answer the question.

## **Inquisitor**

- Potential employee goes to [onrr.gov](http://onrr.gov) to learn about the agency.

- Journalist goes to onrr.gov to find out who is the contact for public relations to get a quote for an article.

## **Resource owner (tribe, IIMO)**

- An allottee wants to attend an event or learn about what ONRR does for them.
- A tribal leader wants to find out who to call with a problem they're having with one of their lessees.

## **Thinking in terms of behavior**

The more users we interviewed, the more gaps we found in this model. We started to find that industry users have the same needs regardless of what they report. The internal users are more nuanced than just one type. There are also users from other federal agencies, like the Bureau of Land Management, that use the contact information in similar ways to our internal users.

To consolidate all the knowledge we had about users, we went back through all of the notes from previous user interviews and put them in a spreadsheet with behaviors. I then took the contents of that spreadsheet to distill the behaviors of the typical onrr.gov user.

## **Primary tasks for industry users**

- File reports (for own company or a third party)
- Access previous reports (for own company or a third party)
- Make a payment (for own company or a third party)
- Understand how to get started
- Learn about ONRR

## **Secondary tasks for industry users**

- Get system access (login issues)
- Get help filing reports (handbooks, training, regs, reference lists & codes, valuation, contact someone)
- Troubleshoot errors or compliance/enforcement actions after filing
- Understand how much to pay (access other systems)

## **Tasks for people who help industry users**

- Help industry get answers to questions
- Send a link to [onrr.gov](http://onrr.gov)
- Call the customer
- Email the customer

## **Design studio**

We took all of the information we had about users and the problems we were having placing user interview participants into the persona groups and conducted a design studio.

In the first design studio session, we reviewed everything we know about users and discussed it. We also identified additional gaps – disbursements recipients (the people who get the money that ONRR collects from leaseholders) and outside auditors (state and tribal entities who conduct audits).

We also reviewed several examples of how others have broken up and visualized persona dimensions. We then went offline to come up with ideas for what dimensions were most important and how we should visualize the personas.

# Sketches

Here are some of the initial ideas we came up with.

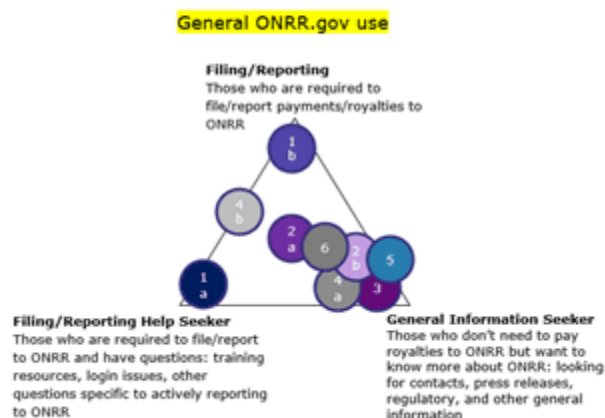
## Concept A

This first concept incorporated the user types previously established and utilized the triangle layout used for our other website, [Natural Resources Revenue data](#). This was a good exercise in applying an already-established visualization method on a different set of user types. The corners of the triangle were set to three different reasons for why people use onrr.gov. In order to be able to put all user types on this triangle, the use descriptions had to be very generalized. We learned that the groupings we had set with this triangle meant that most user types were all clustered to one corner. We decided that this concept was not the most effective method for showing differences between user types.

### USER TYPES:

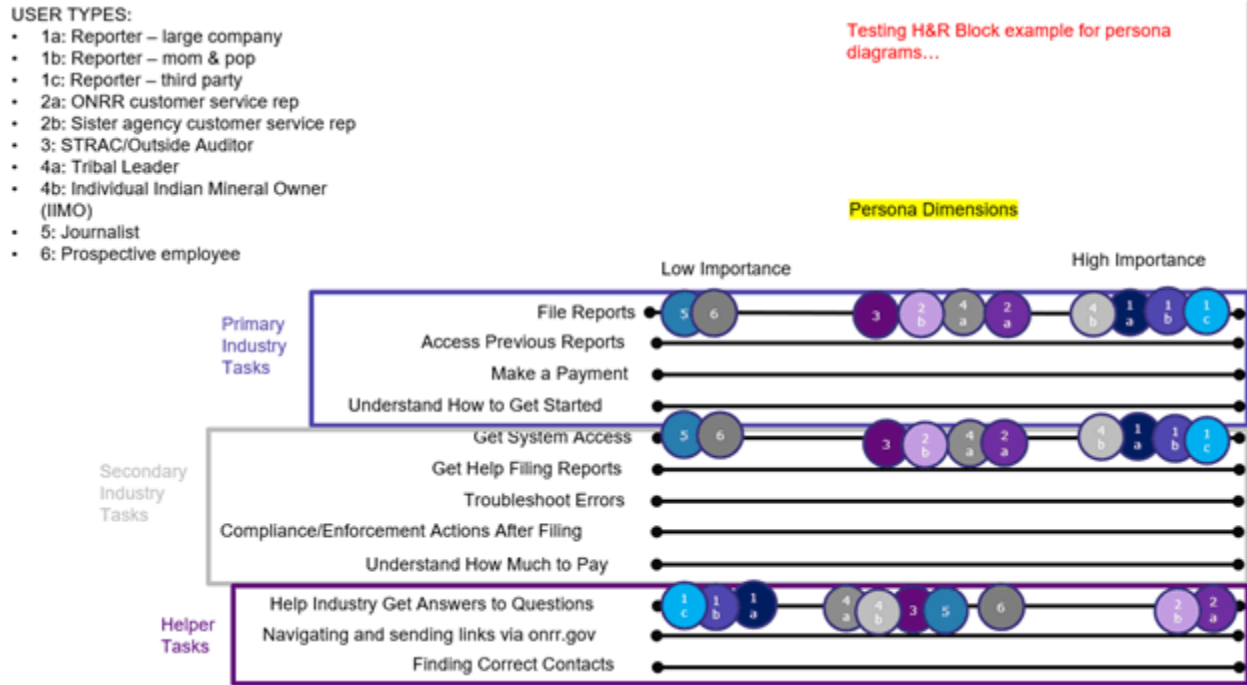
- 1a: Reporter – New
- 1b: Reporter – Experienced
- 2a: ONRR customer service rep
- 2b: Sister agency customer service rep
- 3: STRAC/Outside Auditor
- 4a: Tribal Leader
- 4b: Individual Indian Mineral Owner (IIMO)
- 5: Journalist
- 6: Prospective employee

Includes all user types, but most are clustered to one corner of the triangle



We then applied the same user types to an example using linear dimensions. This concept allowed us to be more detailed in describing how people use onrr.gov by listing multiple user tasks instead of three general ones like in the triangle above. This concept was more useful because it allowed us to












broaden our ideas on how to organize and categorize user tasks. We made progress with this concept, but ultimately saw similar clustering of user types. We decided that this concept was an improvement, but still felt like we could develop something more effective.



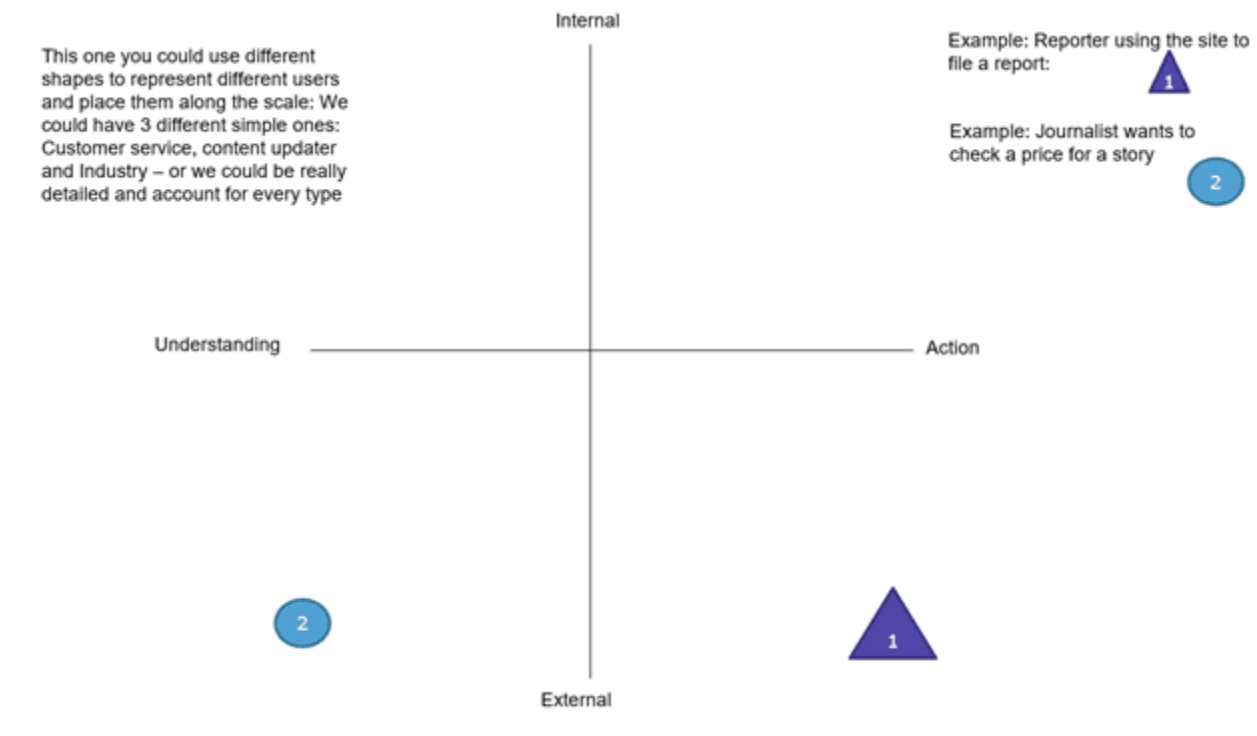
## Concept B

I thought a lot about natural ways to categorize onrr.gov users and how they use the site. I found a natural break between internal and external users and whether users were coming to the site for information or to complete a task. In the first sketch I'm starting to look for overlap between internal and external users based on tasks completed.

Step 1: Classify each user according to primary task they want to complete in this interaction with onrr.gov- is it an action or understanding task? I think we should identify the primary task of each user each time we talk to them and consider that the user type. So the user type may change for the same person if we do several interviews or if they have several tasks then they have several identification shapes. So a reporter that needs to do 4 things would have 4 identifying shapes. This idea places more emphasis and how people are using the site vs who.

	Traits: Action or Understanding	Action or Understandanc
	 	
<b>Major Tasks</b>	File reports (for own company or a third party)	
	Access previous reports (for own company or a third party)	
	Make a payment (for own company or a third party)	
	Understand how to get started	
	Learn about ONRR	
	Help industry get answers to questions	
	Update pages	
	Update rates or prices	
	Update documents	

I didn't find a lot of overlap in the first categorization so I thought it would be valuable to see the users on a chart like this below.



## Concept C



This concept used different dimensions for each type of user. This image shows the dimensions for industry users in squares where you could place users in any quadrant within the square. It also has checkboxes for other attributes, so we could track which attributes are important over time.

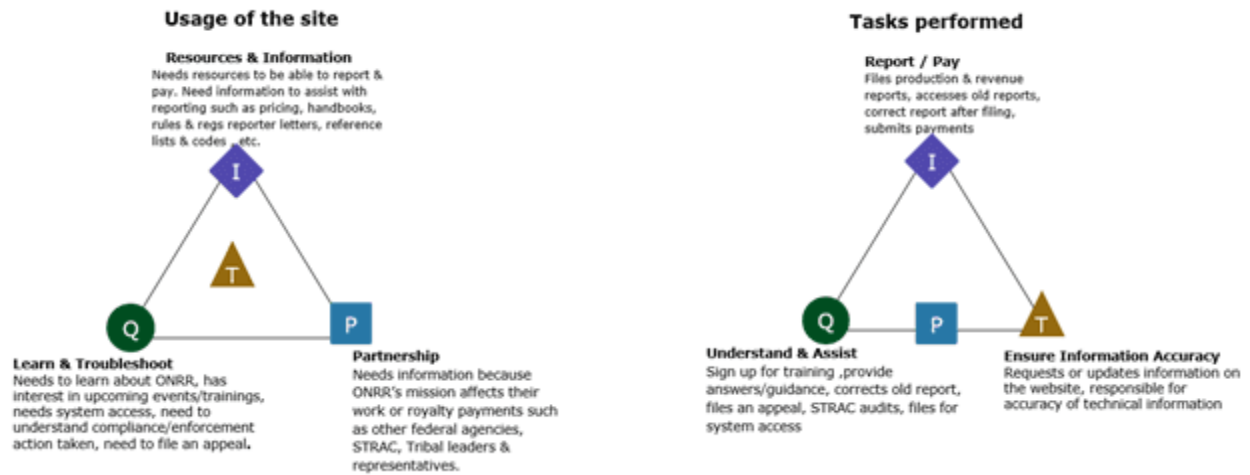


## Concept D

When coming up with this sketch, I wanted to mimic the concept we have already developed for the NRRD site. To do so, I thought about how I can generalize the user types into 4 categories without excluding any users. To help generalize the user types, I focused on the purpose or the mission each user has when visiting the site and the task they perform to accomplish that mission. To my surprise, I was able to find 3 main reasons users have when visiting the site and 3 main tasks performed. I sketched the triangle on the left to represent the usage of the site and sketched the triangle on the right to represent the tasks performed when using the site.

#### User Types:

- I: Industry Reporters (payor/operators for large & small companies, 3<sup>rd</sup> party reporters, record title holders)
- T: Technical SMEs ( Internal ONRR employees responsible for accuracy & up to date information on the site such as CMS content managers, content SMEs, data & doc updaters, events & trainings updaters, contact updaters)
- Q: Question/Answerers (new or prospective employee, journalist, ONRR customer service rep, interest in events/trainings, after filing troubleshooting)
- P: ONRR's Partners (STRAC auditors, sister agencies, Individual Indian Mineral Owners, Tribal leaders & representatives)



Focusing on the usage and tasks performed helped me realize that several of the user types previously listed were focused on the role of the user rather than what the user is trying to accomplish on the site. For example, instead of thinking of perspective employee and journalists as two different types of users, I categorized them in the same user type of “Question/Answerers” since they both use the website to learn and troubleshoot. The picture below shows how I generalized the user types into 4 categories by focusing on the usage and tasks.

## User Types

- **Industry Reporters** (payor/operator, 3<sup>rd</sup> party reporters, record title holder): logs on to systems, file reports, accesses old reports, submit payments, use reporting resources such as pricing info, handbooks, rules & regulations, reporter letters, reference lists & codes, etc
- **Technical SMEs**: content owners of specific webpages and responsible for managing content, updating data, requesting document updates, Indian outreach events etc.
- **Question / Answerers** : someone wanting to learn about ONRR, new or prospective employee, interest in events/trainings, needing system access, troubleshooting error or compliance/enforcement actions after filing. ONRR customer service rep providing answers or sending information, Journalist
- **ONRR's Partners**: STRAC auditors, sister agencies, IIMO, Tribal leaders, etc.

## Selected concept

Concept D combined many of the features we liked about the other concepts, so we decided to run with this one.

## Poking holes in the chosen option

We all went off with the task to attempt to place the user types on the triangles from the last concept and point out where it needed to change.

### Hole poking A

For this first hole poking, we wanted to see if we could apply the original user types into these four more generalized user types. We were able to easily categorize all previous user types into these four generalized types, but noticed that there could be some overlap. For example, someone at a sister agency would usually be categorized as an ONRR Partner. But, if that person at the sister agency has a lot of expertise with specific ONRR tasks (say if they previously worked at ONRR), they might be better categorized as a Technical SME.

### User Types, round 2

#### USER TYPES:

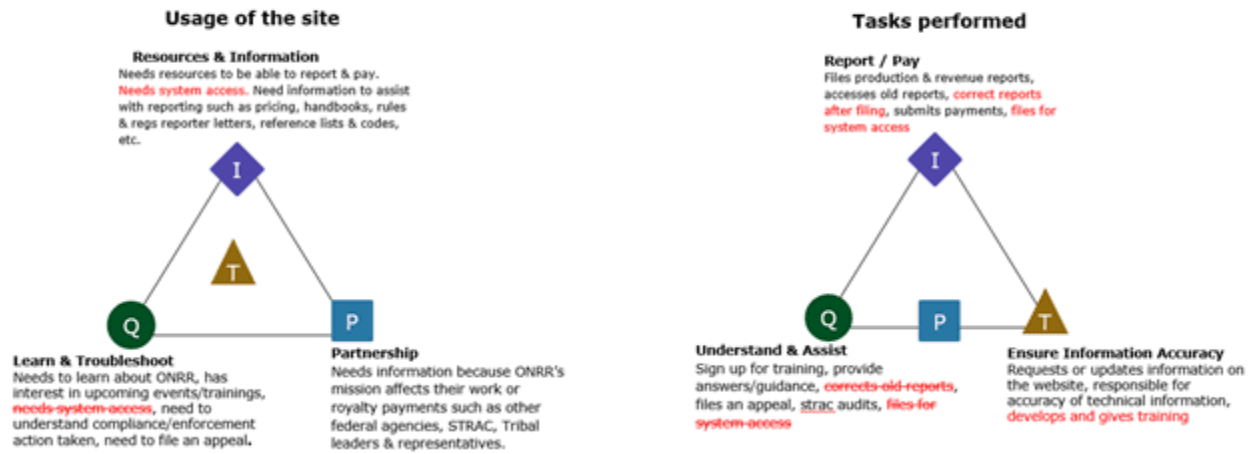
- Reporter – large company
- Reporter – mom & pop
- Reporter – third party
- ONRR customer service rep
- Sister agency customer service rep
- STRAC/Outside Auditor
- Tribal Leader
- Individual Indian Mineral Owner (IIMO)
- Journalist
- Prospective employee

- **Industry Reporters** (payor/operator, 3<sup>rd</sup> party reporters, record title holder): logs on to systems, file reports, accesses old reports, submit payments, use reporting resources such as pricing info, handbooks, rules & regulations, reporter letters, reference lists & codes, etc.
  - Reporter – large company
  - Reporter – mom & pop
  - Reporter – third party
- **Technical SMEs**: content owners of specific webpages and responsible for managing content, updating data, requesting document updates, Indian outreach events etc.
  - ONRR customer service rep
  - **Maybe: Sister agency customer service rep**
- **Question / Answerers** : someone wanting to learn about ONRR, new or prospective employee, interest in events/trainings, needing system access, troubleshooting error or compliance/enforcement actions after filing. ONRR customer service rep providing answers or sending information, Journalist
  - Journalist
  - Prospective employee
  - **Sometimes: Customer Service Reps**
  - **Sometimes: Reporters/Industry**
  - **Sometimes: Auditors**
- **ONRR's Partners**: STRAC auditors, sister agencies, IIMO, Tribal leaders, etc.
  - STRAC/Outside Auditor
  - Tribal Leader
  - Individual Indian Mineral Owner (IIMO)
  - Sister agency customer service rep

We also looked more closely at the dimension descriptions for each corner of each triangle. Some of these descriptions were edited for clarity.

User Types:

- I: Industry Reporters (payor/operators for large & small companies, 3<sup>rd</sup> party reporters, record title holders)
- T: Technical SMEs ( Internal ONRR employees responsible for accuracy & up to date information on the site such as CMS content managers, content SMEs, data & doc updaters, events & trainings updaters, contact updaters)
- Q: Question/Answerers (new or perspective employee, journalist, ONRR customer service rep, interest in events/trainings, after filing troubleshooting)
- P: ONRR's Partners (STRAC auditors, sister agencies, Individual Indian Mineral Owners, Tribal leaders & representatives)

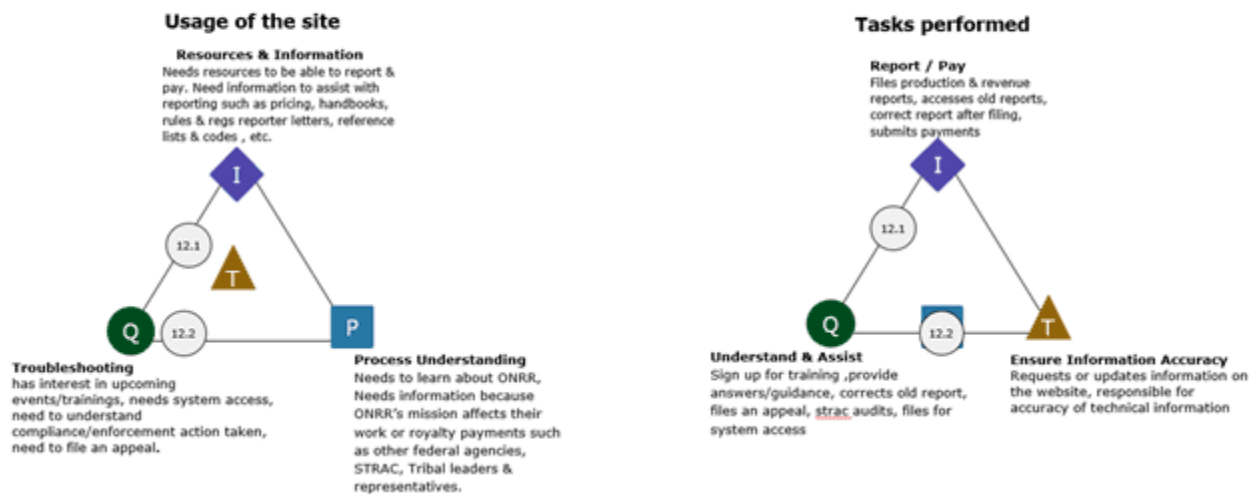


# Hole poking B

I had a difficult time placing actual participants on the triangles.

User Types:

- I: Industry Reporters (payor/operators for large & small companies, 3<sup>rd</sup> party reporters, record title holders)
- T: Technical SMEs ( Internal ONRR employees responsible for accuracy & up to date information on the site such as CMS content managers, content SMEs, data & doc updaters, events & trainings updaters, contact updaters)
- Q: Question/Answerers (new or perspective employee, journalist, ONRR customer service rep, interest in events/trainings, after filing troubleshooting)
- P: ONRR's Partners (STRAC auditors, sister agencies, Individual Indian Mineral Owners, Tribal leaders & representatives)



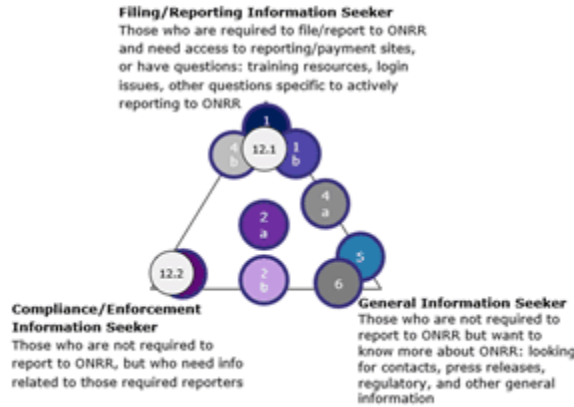
So, I tried placing them on a different option that I had liked and had just as much trouble.

**USER TYPES:**

- 1a: Reporter – New
- 1b: Reporter – Experienced
- 2a: ONRR customer service rep
- 2b: Sister agency customer service rep
- 3: STRAC/Outside Auditor
- 4a: Tribal Leader
- 4b: Individual Indian Mineral Owner (IIMO)
- 5: Journalist
- 6: Prospective employee

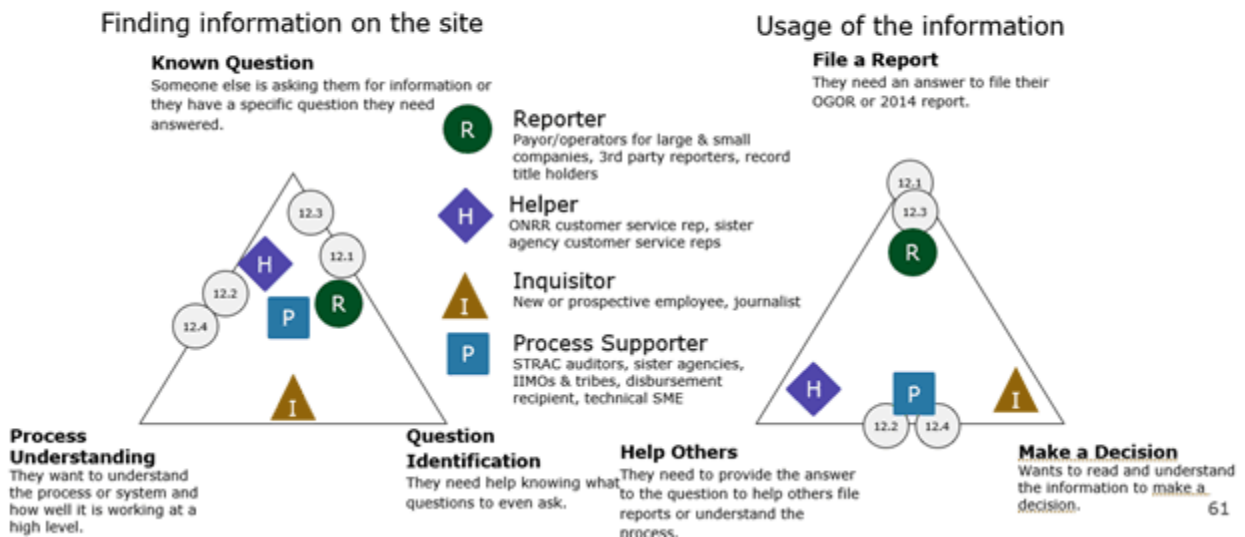
All user types are going to onrr.gov to access some form of information. This triangle shows different types of information seekers, and includes all user types

**ONRR.gov Resources/  
Information Seeker Types**



This led me to revisit and base the corners of the triangles more closely aligned with the ones we have for the [Natural Resources Revenue data website](#).

## ONRR.gov Triangles

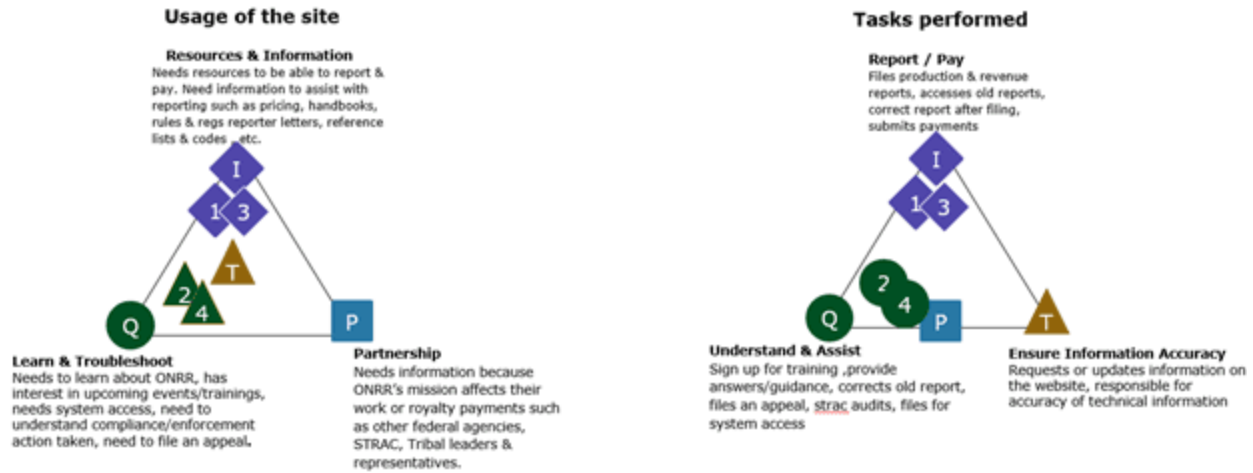


## Hole poking C

I was able to place several participants on the triangle with the constraints as we had discussed but I felt dissatisfied with the results.

#### User Types:

- I: Industry Reporters (payor/operators for large & small companies, 3<sup>rd</sup> party reporters, record title holders)
- T: Technical SMEs ( Internal ONRR employees responsible for accuracy & up to date information on the site such as CMS content managers, content SMEs, data & doc updaters, events & trainings updaters, contact updaters)
- Q: Question/Answerers (new or perspective employee, journalist, ONRR customer service rep, interest in events/trainings, after filing troubleshooting)
- P: ONRR's Partners (STRAC auditors, sister agencies, Individual Indian Mineral Owners, Tribal leaders & representatives)



## Analysis

As we reviewed the hole poking, it became clear that the two triangles were pretty similar. We decided to revisit and do one more round of sketches.

## Sketching round 2

### Option A

To consolidate the two triangles into one, I again focused on the user's purpose of visiting the website. This round, I decided to identify which sections or webpages each user type would typically visit or click on to find what they need. This exercise helped to ensure that each section/webpage on the website was covered by the 4 generalized user types we decided on.



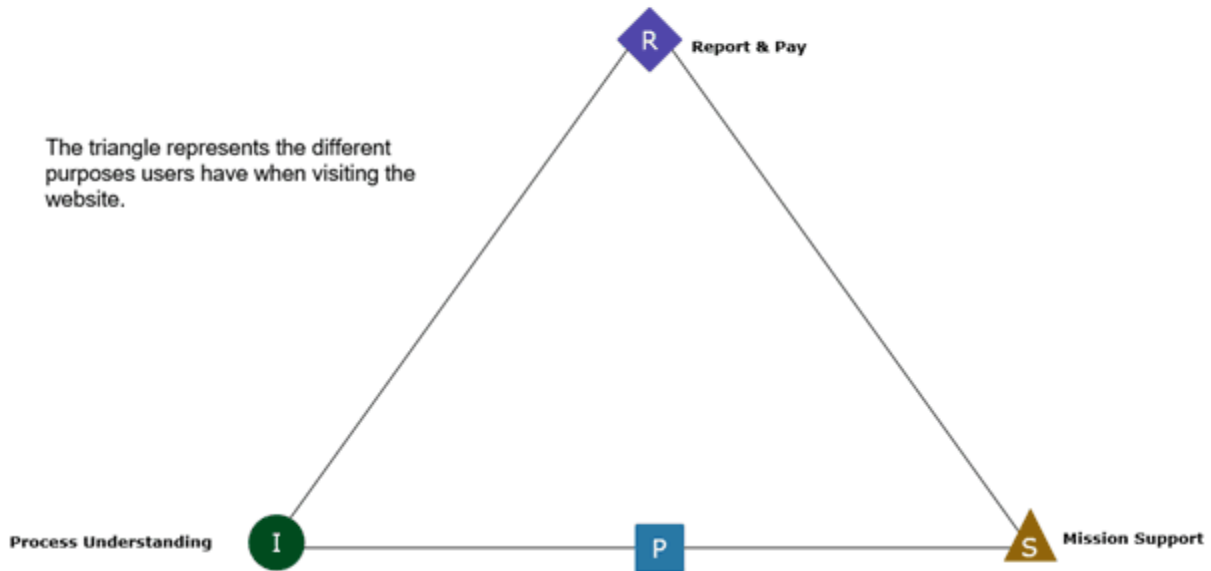
# Who uses ONRR.gov

Reporter	Subject Matter Expert	Inquisitor	Partner
<p><b>Who:</b> payors/operators, large company, mom &amp; pop company, 3rd party reporters, record title holders.</p> <p><b>Tasks:</b> this user type is for those who visit the website because they are required to report. Tasks performed include filing production &amp; revenue reports, getting system access, correcting report after filing, submitting payments</p> <p><b>Sections/Webpages:</b> Reporting, References, Paying, Compliance and Enforcement, Indian Resources, Getting Started (system access, new reporter checklist &amp; new reporter training, Contacts</p>	<p><b>Who:</b> content owners, content managers, ONRR customer service rep, sister agency customer service rep, trainers, ONRR SME.</p> <p><b>Task:</b> this user type is for subject matter experts in a specific area. Other users go to them to provide answers to technical questions. They are responsible to ensure the website accurately represents ONRR and it's Mission.</p> <p><b>Sections/Webpages:</b> Contacts and all webpages with technical information such as pricing, RV examples, etc. Webpages that require frequent updates.</p>	<p><b>Who:</b> new employee, prospective employee, journalist, new customer service rep.</p> <p><b>Task:</b> this user type is for those that visit the website to learn about ONRR or to enhance their understanding of a process to be able to help others.</p> <p><b>Sections/Webpages:</b> About ONRR, Glossary, Events, How Leasing Works</p>	<p><b>Who:</b> STRAC auditors, sister agencies, IIMOs &amp; Tribes, disbursement recipient.</p> <p><b>Task:</b> this user type is for those that visit the website because ONRR's mission affects their work or royalty payment.</p> <p><b>Sections/Webpages:</b> References, Indian Resources, Events, Glossary</p>

After confirming the four generalized user types cover the entire website, I then focused on each user type and identifying their main purpose in a way that also covers the tasks they perform. The reporter user type utilizes many sections of the website but their main purpose of visiting the website is to report & pay which is also a task they are required to do. The subject matter expert users are specialized in different specific sections on the website but their main purpose of using the website is to provide mission support. The inquisitor user type includes users with many different roles but they have a common purpose of visiting the website which is to understand the process. The partner user type could have multiple purposes of visiting the website but they mainly visit the website because ONRR's mission affects their work and/or they need to consult with a subject matter expert to get a better understanding of the process.

**User Types:**

- R: Reporters (payor/operators for large & small companies, 3<sup>rd</sup> party reporters, record title holders)
- S: Subject Matter Expert (content owners & manager, ONRR customer service rep, sister agency customer service rep, trainers)
- Partner: (STRAC auditors, sister agencies, IIMOs & Tribes, disbursement recipient)
- I: Inquisitor (new or perspective employee, journalist, ONRR customer service rep without expertise)



## Option B

This option puts the dimensions for each user type on an axis of how much the user type knows what they're doing.

## Who uses ONRR.gov

<p><b>Reporter</b></p> <p><b>Who:</b> payors/operators, large company, mom &amp; pop company, 3rd party reporters, record title holders.</p> <p><b>Tasks:</b> this user type is for those who visit the website because they are required to report. Tasks performed include filling production &amp; revenue reports, getting system access, correcting report after filing, submitting payments</p>	<p><b>Subject Matter Expert</b></p> <p><b>Who:</b> content owners, content managers, ONRR customer service rep, sister agency customer service rep, trainers, ONRR SME.</p> <p><b>Task:</b> this user type is for subject matter experts in a specific area. Other users go to them to provide answers to technical questions. They are responsible to ensure the website accurately represents ONRR and it's Mission.</p>	<p><b>Inquisitor</b></p> <p><b>Who:</b> new employee, prospective employee, journalist, new customer service rep.</p> <p><b>Task:</b> this user type is for those that visit the website to learn about ONRR or to enhance their understanding of a process to be able to help others.</p>	<p><b>Partner</b></p> <p><b>Who:</b> STRAC auditors, sister agencies, IIMOs &amp; Tribes, disbursement recipient.</p> <p><b>Task:</b> this user type is for those that visit the website because ONRR's mission affects their work or royalty payment.</p>
<p>Knows what they're doing</p>	<p>Knows what they're doing</p>	<p>Knows what they're doing</p>	<p>Knows what they're doing</p>

## Analysis



We only had two options in this round, but liked the triangle from the first round and the ability to plot on an axis from the second option. We also revisited the quadrant from the first round of sketching concept B. This is the consolidated option we landed on.

## Who uses ONRR.gov

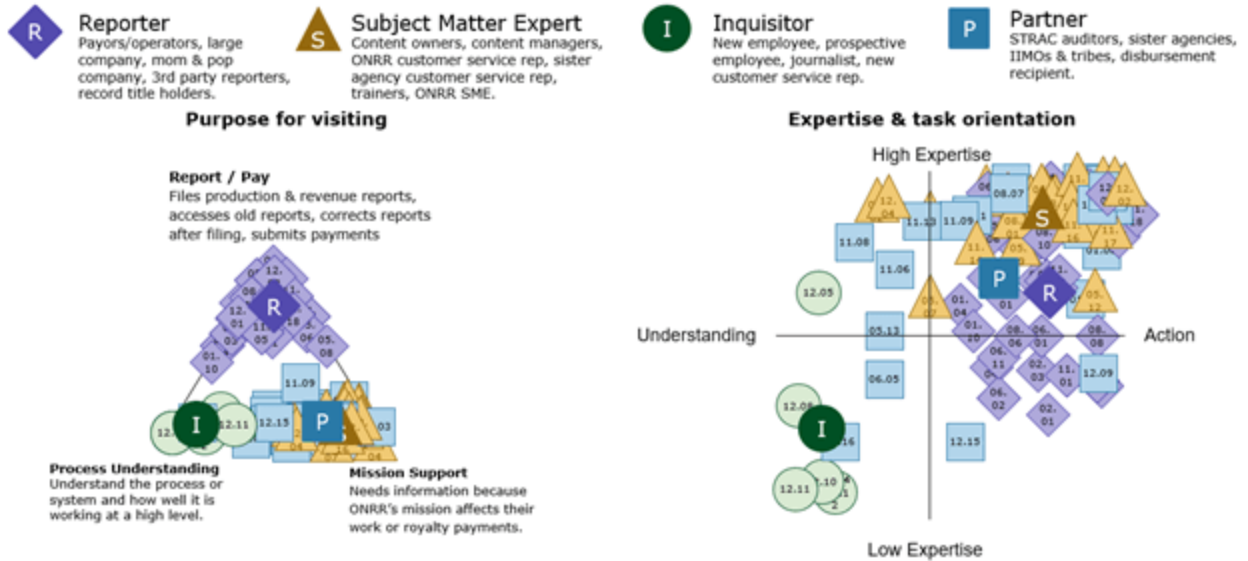
<p><b>Reporter</b></p> <p><b>Who:</b> payors/operators, large company, mom &amp; pop company, 3rd party reporters, record title holders.</p> <p><b>Tasks:</b> This user type includes those who visit the website because they are required to report. Tasks performed include filing production &amp; revenue reports, getting system access, correcting reports after filing, submitting payments.</p> <p><b>Sections/Webpages:</b> Reporting, References, Paying, Pricing, Compliance and Enforcement, Indian Resources, Getting Started (system access, new reporter checklist &amp; new reporter training), Contacts.</p>	<p><b>Subject Matter Expert</b></p> <p><b>Who:</b> content owners, content managers, ONRR customer service rep, sister agency customer service rep, trainers, ONRR SME.</p> <p><b>Tasks:</b> This user type includes subject matter experts in a specific area. Other users go to them to provide answers to technical questions. They are responsible for ensuring the website accurately represents ONRR and its Mission.</p> <p><b>Sections/Webpages:</b> Contacts and all webpages with technical information such as pricing, RV examples, etc. Webpages that require frequent updates.</p>	<p><b>Inquisitor</b></p> <p><b>Who:</b> new employee, prospective employee, journalist, new customer service rep.</p> <p><b>Tasks:</b> This user type includes those that visit the website to learn about ONRR, or to enhance their understanding of a process in order to help others.</p> <p><b>Sections/Webpages:</b> About ONRR, Glossary, Events, How Leasing Works, References.</p>	<p><b>Partner</b></p> <p><b>Who:</b> STRAC auditors, sister agencies, IIMOs &amp; Tribes, disbursement recipient.</p> <p><b>Tasks:</b> This user type includes those that visit the website because ONRR's mission affects their work or royalty payment.</p> <p><b>Sections/Webpages:</b> Indian Resources, Events, Glossary, References</p>
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## Validating the concept

The next step was to go back through all the old interview notes and plot each participant on the triangle and quadrant.

# All Users



After looking at all the participants on the dimensions, we still see some overlap between user groups. In the purpose for visiting triangle, there is significant overlap between SME and Partner. But when we view the expertise & task orientation chart, we see clear differences between these two user types. After plotting all participants, we also see that we might want to eventually split reporters into two groups – one with high expertise and one with low expertise. Once we get more partner user types in future user studies, we might decide to split those out based on expertise as well.

## Lessons learned

We learned that we need to continuously revisit who is using our site and revisit the best way to communicate that with others. It came up in our first design studio meeting that the [user type triangles](#) we use for NRRD are difficult for people who have been using them for years to understand. There is always value in reevaluating processes to make sure they are working for the people using them.

*Note : Reference in this blog to any specific commercial product, process, or service, is for the information and convenience of the public, and does not constitute endorsement, recommendation, or favoring by the Department of the Interior.*



**Maroya Faied:** Product Manager at the Office of Natural Resources Revenue.



**Lindsay Goldstein:** Digital Services Specialist at the Office of Natural Resources Revenue. [Contact Lindsay.](#)



**Shannon McHarg:** User Experience Designer at the Office of Natural Resources Revenue.



**Christine Thomas:** Content Strategist at the Office of Natural Resources Revenue. [Contact Christine.](#)

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## U.S. Department of the Interior

Office of Natural Resources Revenue  
PO Box 25165  
Denver, CO 80225-0165  
nrrd@onrr.gov

*From the team that works on Natural Resources Revenue Data and ONRR.gov. Have feedback or a blog post idea? Drop us a line.*

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